

## **2024 MYBA Charter Show**

# **FEES and TERMS & CONDITIONS**

# **CENTRAL AGENTS**

# <u>REGISTRATIONS</u> WILL BE <u>EXCLUSIVELY ONLINE</u>. <u>NO ONSITE REGISTRATIONS</u> WILL BE POSSIBLE.

CENTRAL AGENTS with yachts attending the Show should register their yacht(s) before they register themselves and are invited to read below.

CENTRAL AGENTS wishing to attend the Show without a yacht will have to register as a Broker using the Broker's form on this website.

## WHICH CENTRAL AGENT CATEGORY DO YOU BELONG TO?

- CA1 CENTRAL AGENTS OF ATTENDING YACHTS
  who are a MYBA individual Member OR the Corporate Representative of a MYBA
  member Company
- CA2 CENTRAL AGENTS OF ATTENDING YACHTS
  employed by a MYBA member company
  but who are not MYBA individual Members or Corporate Representatives
- CA3 CENTRAL AGENTS OF ATTENDING YACHTS from YACHTFOLIO subscribing companies, which are not MYBA member companies
- CA4 CENTRAL AGENTS OF ATTENDING YACHTS from companies that are NEITHER MYBA Members NOR YACHTFOLIO Subscribers

# **FOR ALL CATEGORIES:**

Before registering, Central Agents should ensure that they are not listing on their website, nor any other website they trade under, yachts from other Central Agents without their authorisation. Should this be the case and the MYBA Charter Show Panel be notified, even after their registration has been accepted and paid for, such Central Agents will be refused access to the Show.

Once a CENTRAL AGENT has been confirmed, the registration fee is non-refundable. Central Agent registration may be transferred free of charge from one Central Agent to another within the same company for the attending yacht (s).



Central Agents should only be representing the company under which they registered and which has been accepted by the MYBA Charter Show Panel. It is not permitted to represent more than one company at the Show.

Central Agents are kindly requested to respect the Show Event schedule when organising events on their managed yachts. Parties onboard during the Show period shall be restricted to officially registered attendees of the MYBA Charter Show, wearing their pass and daily bracelet.

Should Brokers' lunches exceed lunchtime hours, yachts should be open at the usual time (14h30) to allow Brokers' visits.

Central Agents accept that charter requests for any of the yachts exhibited at the Show must be made solely through the Yacht's Central Agent. It is agreed by all parties that no solicitation for charter business will be carried out on any of the yachts participating in the Show.

Central Agents are asked to ensure that the MYBA <u>Captains' Guidelines</u> are read and accepted by the captains of the yachts they are registering at the Show.

#### Please note:

- Owners of attending yachts, their family and PAs may come in free of charge.
   Central Agents of the corresponding yachts will need to register these passes online.
   Registration is made from the respective YACHT registration form on the condition it is completed, accepted and fully paid.
  - Once owners are registered by the CA, the CA will need to print out their owners passes.
- The DAILY FEE for <u>Operational Yacht Managers</u>, <u>Owners' Representatives</u> of attending yachts is EURO 396 + VAT. The fee will be reduced to EURO 226 + VAT if the attending yacht is represented by a MYBA Member company.
  - Central Agents of the corresponding yachts will need to register these daily passes online.
  - Registration is made from the respective YACHT registration form on the condition it is completed, accepted and fully paid.
  - Once the registrations are done by the CA, the CA will need to print out the passes.
- The DAILY FEE for <u>Captains of non-attending yachts</u>, that are listed on <u>YACHTFOLIO</u>, is EURO 170 + VAT if the CA company is a MYBA Member and EURO 226 + VAT if the CA company is a <u>YACHTFOLIO</u> Subscriber.
  - Registration will be done online by the corresponding Central Agent, from the CA registration form, and upon receipt by email, the pass will need to be forwarded to the Captain for printing out.



#### ATTENDEES MUST PRINT THEIR OWN PASSES IN ADVANCE

IN DUE COURSE AND FOR CAS REGISTRATIONS THAT ARE COMPLETED, ACCEPTED AND FULLY PAID, PASSES WILL BE SENT TO ATTENDEES BY EMAIL BEFORE THE START OF THE SHOW.

Depending on the CA registration category, it will then be possible to either confirm attendance at the Show Opening Cocktail or purchase a ticket online, according to availability.

ON THE FIRST DAY OF THEIR VISIT, ATTENDEES WILL NEED TO PRESENT THEIR SELF-PRINTED PASS AT THE ENTRANCE OF THE SHOW IN ORDER TO BE GIVEN A POUCH AND LANYARD TO DISPLAY THEIR PASS.

A DIFFERENT COLOURED BRACELET WILL ALSO BE GIVEN EVERY DAY.

PASSES AND DAILY BRACELETS SHOULD BE WORN AT ALL TIMES ON THE SHOW PREMISES (ALSO FOR EVENING EVENTS WITHIN THE SHOW AREA).
RANDOM CHECKS WILL BE CARRIED OUT THROUGHOUT THE SHOW.

# For CA1, CA2 and CA3 categories:

Central Agents from the above categories are automatically accepted in the Show, on the condition that their yacht is accepted.

# **REGISTRATION FEES:**

CA1 Category: CENTRAL AGENTS OF ATTENDING YACHTS who are a MYBA individual Member OR the Corporate Representative of a MYBA Member Company

Euro 198 + VAT for registrations completed by Tuesday 9 April 2024 (incl. Show Opening Cocktail invitation)

Euro 283 + VAT from Wednesday 10 April 2024 (incl. Show Opening Cocktail invitation)

Your MYBA Membership ID will be required on the registration form to verify your status.

CA2 Category: CENTRAL AGENTS OF ATTENDING YACHTS employed by a MYBA member company but who are not MYBA individual Members or Corporate Representatives

Eur 283 + VAT for registrations completed by Tuesday 9 April 2024 (incl. Show Opening Cocktail invitation)



EUR 396 + VAT from Wednesday 10 April 2024 (incl. Show Opening Cocktail invitation)

# CA3 Category: CENTRAL AGENTS OF ATTENDING YACHTS from YACHTFOLIO subscribing companies, which are not MYBA member companies

Euro 339 + VAT for registrations completed by Tuesday 9 April 2024

Euro 452 + VAT from Wednesday 10 April 2024

Upon receipt of the Show pass by email and depending on availability, a ticket to the Show Opening Cocktail can be purchased online for 147 euros + VAT.

Any registrations, changes and/or modifications received after 4 March 2024 or still unpaid on this date will not appear in the list of attending CENTRAL AGENTS in the Show digital publications.

The Central Agent representing the registered yacht agrees that any MYBA Charter Show Panel decisions made regarding the yacht's acceptance to the 2024 MYBA Charter Show remain final and definitive.

# ➤ CA4 Category: CENTRAL AGENTS OF ATTENDING YACHTS from companies that are NEITHER MYBA Members NOR YACHTFOLIO Subscribers

- CA4 Category Central Agents who were accepted to the MYBA Charter Show 2023, will
  automatically be accepted, on the condition that their yacht is accepted.
- CA4 Category Central Agents who were not accepted to the MYBA Charter Show 2023, should comply with the following criteria:
  - o Be a MYBA E-Contract subscriber
  - Provide 3 references from Charter Brokers belonging to a YACHTFOLIO Subscribing company, with whom the Central Agent had a successful charter in the past 12 months
  - Company to have been trading for at least one year. (Proof to be uploaded on website).
  - Provide official documentation such as Company statutes showing the majority of the business activity is in yacht charter brokerage (To be uploaded on website)



# **REGISTRATION FEE for CA4 category:**

EURO 1000 + VAT.

# **SPECIAL NOTES FOR CA4 CATEGORY:**

All applications and documentation from Central Agents in this category, should be received by close of business on **4 March 2024**.

Upon receipt of the Show pass by email and depending on availability, a ticket to the Show Opening Cocktail can be purchased online for 147 euros + VAT.

Any registrations, changes and/or modifications received after 4 March 2024 or still unpaid on this date will not appear in the list of attending CENTRAL AGENTS in the Show Publications.

The Central Agent representing the registered yacht agrees that any MYBA Charter Show Panel decisions made regarding the yacht's acceptance to the 2024 MYBA Charter Show remain final and definitive.

THE MYBA CHARTER SHOW PANEL RESERVES THE RIGHT TO REVIEW ALL APPLICATIONS ACCORDING TO ITS PUBLISHED CRITERIA AND TO ACCEPT OR REJECT THEM AT ITS DISCRETION.